If you are wondering how to increase your team's productivity and motivation in this virtual world...read on!

If your teams are struggling to cope with the Covid Era stress and many have not been able to achieve better productivity and efficiency – even after putting in longer hours...

If you've had countless employees telling you that right now, higher workload, increased emotional distress and an all-pervasive sense of uncertainty has ensured that their work-life balance is going for a toss...

If your emerging leaders are finding it hard to get operations on track, get people motivated to deliver - even as they feel increasingly burned out...

Here's what we can tell you: it is possible to help your emerging leadership find the best in themselves during these times - to become more productive & more engaged.

Ask us for a key findings summary of the propriety **Leading In The Covid Era** survey conducted by Bullzi in July-August, 2020.



Connected Leadership Lab Many emerging leaders suffer - not due to a shortcoming of effort or passion – but simply because they find themselves ill-equipped to face the tectonic shift in their role that comes along with the tag of being a "leader" - add to that the sudden switch to "virtual leadership" and you have overwhelmed leaders who continue to overwork and under-deliver.

With the senior leadership preoccupied with driving important strategic tasks – learning of the emerging leadership is often relegated to the end of the list of priorities - which leaves many emerging leaders struggling to figure things out on their own even when they may not have the skills.

**Only when leaders** are aware of their own strengths and challenges, keep themselves and their teams organized, inspire high individual accountability – can they drive positive results even in tumultuous times.

Knowing how to balance individual well-being with organizational success is a crucial skill for success today. An emerging leader may need up to a few years to truly get comfortable with their leadership role. The transition is extremely stressful for most. Giving them the right tools and knowledge - as well as the right space - to adjust into it with ease will not only help build a more resilient organization, but will also help the individual experience the joy of doing purposeful work. It also helps them, in turn, see their own leaders as trustworthy partners-in-success.

With Connected Leadership Lab, we teach emerging leaders how to:

- discover their strengths and the unique leadership approach best suited to their circumstances
- build key skills to manage tasks effectively
- remain organized and productive to drive operational results
- motivate and coach high-performance teams
- be adaptive and innovative in pursuance of organizational vision



# Program Design & Delivery



We make use of timeless leadership wisdom, modern research on leading virtually and our own proprietary tools to teach managers how to direct teams effectively



We teach leaders how to make use of the power of empathetic connections and meaningful work to drive better organizational results



We equip emerging managers with practical tips, resources, and tools that they can start using right away



We use a mix of engaging methodologies including individual reflection, group dialogue, and simulations to create a participative program for small groups.

## **Program Elements**

- Participants will undertake a psychometric assessment to get clarity on their strengths, development areas and current state of being
- An orientation followed by 3 modules of 2 hours each (on different days) that will help participants develop their leadership potential while continuing to focus on other work needs.
- A follow up mentoring circle 6 weeks later, to reflect on learning from application.

DATES: 28<sup>th</sup> October 2020 (Orientation) 2<sup>nd</sup>, 5<sup>th</sup> and 9<sup>th</sup> November 2020 (Modules)

Date for the mentoring circle to be decided.

COST: INR 10,000/- plus taxes INR 8,500/- plus taxes for **early birds** 

Group participation from the same organization: 3 participants: INR 25,000/- plus taxes.

INR 23,500/- plus taxes for early birds

4 participants: INR 33,000/- plus taxes. INR 31,500/- plus taxes for **early birds** 

Make the complete payment before 12<sup>th</sup> October 2020 to avail the early bird pricing.

### bullzinc

Bullzi conducted two batches of CLL for emerging leaders of AvianWE, Chase, EXPD and Social Impact. Here's what Abhishek Shankar, their National Director, HR (India) has to say about the program:

Bullzi has worked with many of our senior leaders over the years – but with the Connected Leadership Lab we were able to take that knowledge and resources to our young leaders as well. Their content really stands out - it's practical and can be implemented right away. They have built the program for the virtual setting. It's also contextually relevant and deals with many issues unique to emerging leaders. The feedback from participants has been uniformly excellent. Bullzi managed to keep participants engaged and learn new skills. We are glad that we made a wise learning decision for our next-gen leaders.



"I enjoyed Bullzi's leadership training sessions. The modules are carefully crafted to encourage self-reflection and provide a good overview of various aspects of leadership. Moreover, I found the sessions to be quite engaging despite being conducted virtually."

#### -Arshiya Ahmad, Senior Account Manager, AvianWE"

"I recently attended Bullzi's leadership training sessions and they proved to be so, so helpful for me. For people who are in leadership roles – managers and team leaders – leading remotely in the current scenario can become very challenging – it helped me reflect on my leadership style. There were things that needed serious improvement – I have started implementing many learnings right away!"

-Dhirendra Negi, Senior Account Manager, AvianWE

"Not only has it helped me connect better with my team; understand things from their perspective which is often overlooked when we are caught up in work, but it has also allowed me to introduce certain tools to help myself grow as a leader."

-Sharang Shah, Manager – Public Policy, Chase India

"The program helped me gain a more practical understanding of how to be a better virtual leader – I learned the importance of being empathetic with my team. I also gained a better understanding of how my personality traits could have a bearing on my team and how to deal with it effectively."

-Shivank Agarwal, Manager – Public Policy, Chase India

# About Bullzi

At Bullzi, we are dedicated to making organizations and their leaders 'find the best in themselves'. We help individuals and organizations live purposefully - by tapping into their full potential.

Our proprietary learning and development tools and processes have been crafted over fifteen years of working with some of the finest organizations and business leaders. Bullzl was started by Sanjeev Roy and Sangeeta Roy and today they are assisted by a strong group of individuals who are passionate about what they do.

To know more about Bullzi please visit <u>www.bullzi-inc.com</u>

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